



## Minutes of the Financial Proposals Opening through Zoom

Consulting Services for Rural Land Registration Study

Ref: LMDA/CD/C/01/2020



MILLENNIUM  
CHALLENGE CORPORATION  
UNITED STATES OF AMERICA

**Opening Date, Time: January 18, 2021 at 10:30 am**

### 1. The Agenda

- a) Introductions and Welcoming Remarks
- b) Invitations to Submit the Financial Proposal
- c) Reading of Technical Scores
- d) Opening of Financial Proposals (Passworded)
- e) Reading Aloud and Recording of Proposed Prices
- f) Questions
- g) Closure

### 2. Participants

Name	Position	Organisation
1. Mamaseko Lefothane (Chairperson)	Procurement Specialist	LMDA
2. David Sakwa Abwalaba - Consultant	Principal Survey Assistant	Regional Centre for Mapping of Resources for Development (RCMRD)

### 3. Introductions and Welcoming Remarks

The chairperson welcomed the Consultant and both participants introduced themselves.

The chairperson indicated that LMDA is very thankful that Regional Centre for Mapping of Resources for Development (RCMRD) is still interested in this assignment and for accepting the invitation to submit the financial proposal.

The chairperson made RCMRD that if their price is not reasonable negotiations may be held with them.

### 4. Invitation to RCMRD to Submit the Financial Proposal

The chairperson informed the RCMRD that the negotiations with TEAL Consult Joint Venture were not successful, hence were terminated. Consequently, a no objection

was obtained from MCC to invite RCMRD as the next technically qualified Consultant to submit the same financial proposal that could not be opened in the previous financial opening.

## 5. Reading of Technical Scores

The chairperson shared the information on Zoom showing all the Consultants and the scores as they were read out in the previous financial opening:

	NAME OF CONSULTANT	CITY, COUNTRY	TECHNICAL SCORE
1.	AH Consulting	Kampala, Uganda	Not shown
2.	Global Land Alliance in Association with Cadasta Foundation	Washington D.C, USA	Not shown
3.	Groma Consultants	Maseru, Lesotho	Not shown
4.	Marix Associates in Association with HouseAfrica Investment and Properties Limited	Greenwood Village, USA	Not shown
5.	Regional Centre for Mapping of Resources for Development (RCMRD)	Nairobi, Kenya	82,2
6.	Taolana Enterprise	Butha-Buthe, Lesotho	Not shown
7.	TEAL Land Consult Joint Venture	Maseru, Lesotho	80,5

## 6. Opening of Financial Proposals (Passworded/Locked)

The chairperson shared the email that RCMRD sent to submit the financial proposal and the password and opened RCMRD's financial proposal.

## 7. Reading Aloud and Recording of Proposed Prices

The following information was read from RCMRD's proposal and recorded in the Financial Opening Checklist:

- a) Form FIN 1 - was submitted and signed
- b) Proposed price - \$278, 343.00

The Financial Opening Checklist is attached as Annex 1 to these minutes.

## 8. Questions

- a) RCMRD asked what the negotiations would entail.

**Response:** Some of the items that are not supposed to have been included may need to be excluded such as costs for the meetings with stakeholders/communities, hotel accommodation, flights, etc. considering the travel bans as a result of the prevailing pandemic.

RCMRD confirmed that they are open to negotiations hoping that it will be considered that their costing is based on their methodology. Hence, some proposed changes may lead to modifications in the methodology.

- b) RCMRD was asked to confirm availability of the proposed team in writing.

**Response:** RCMRD confirmed the availability of the team but was yet to confirm that of expert from Lesotho. A written confirmation will be submitted.

- c) RCMRD was made aware that the validity of their proposals has expired as they were dated August 24, 2020. Therefore, RCMRD was requested to extend the validity of their proposals to end of January 2021.

**Response:** RCMRD will submit a written extension of validity of their proposals.

### a) Closure

The chairperson's laptop had a technical problem so the proceedings could not be recorded.

The minutes of the meeting will be shared with the RCMRD.

There being no further issues to discuss the meeting was adjourned.



**Annex 1 – Financial Opening Checklist**  
**Financial Proposals Opening Checklist**  
**Consulting Services for Rural Land Registration Study**



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№	Name Of Consultant	Technical Score	Form Fin 1 – Financial Offer  Submission Form  (Present & Signed)	Read Aloud Proposal Prices		Name Of Consultant's Representative	Remarks
				Currency	Amount (US\$)		
1.	2	3	4	5	6	7	9
1.	Regional Centre for Mapping of Resources for Development (RCMRD)	82,2	YES	US\$	278 343	David Sakwa Abwalaba	None

Approved by

**T. Foulo (Mr.)**  
Head Compact II Development